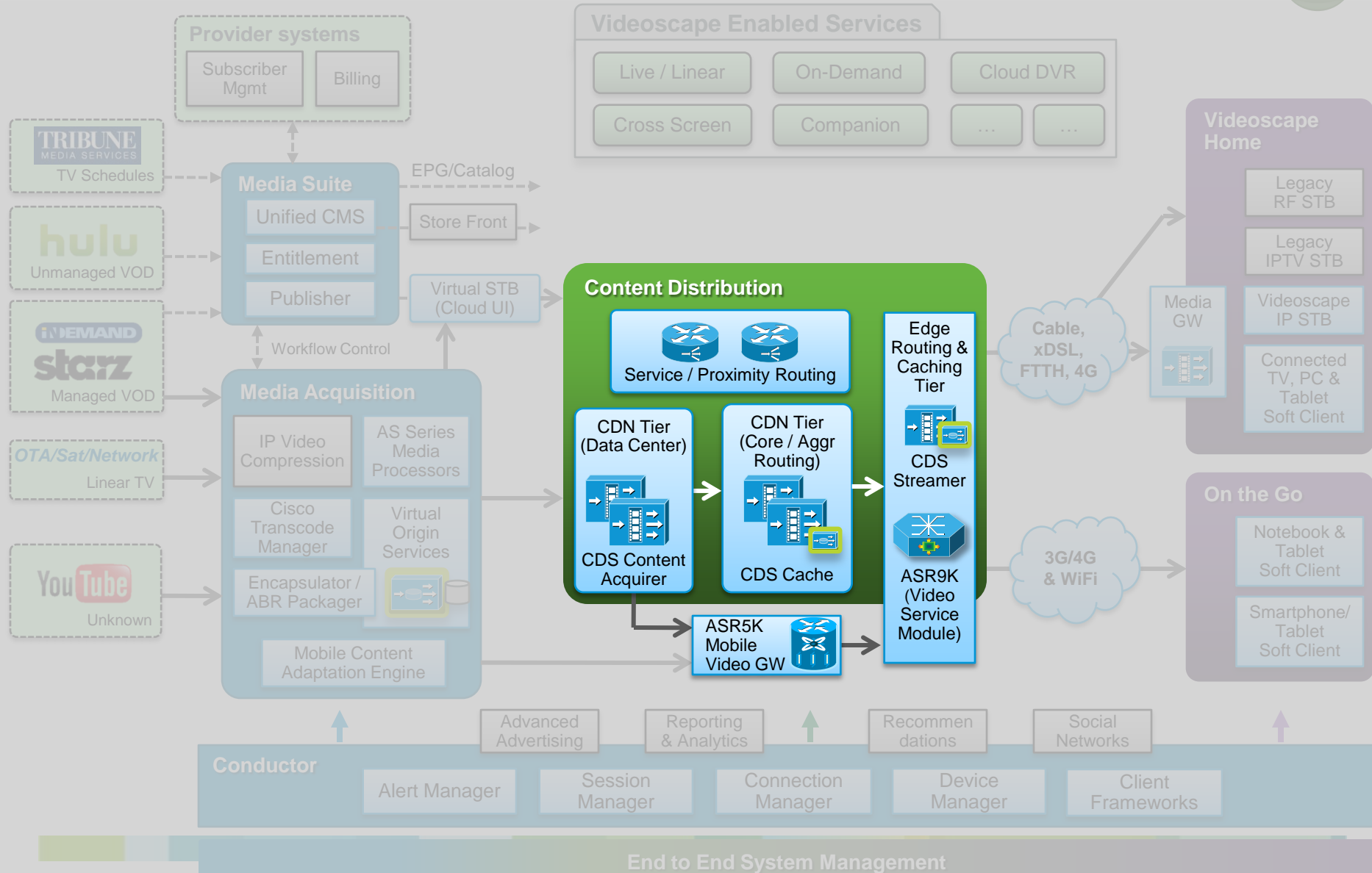


Mastering Content Delivery Network Systems

Introduction



End-state Videoscape Architecture & CDN

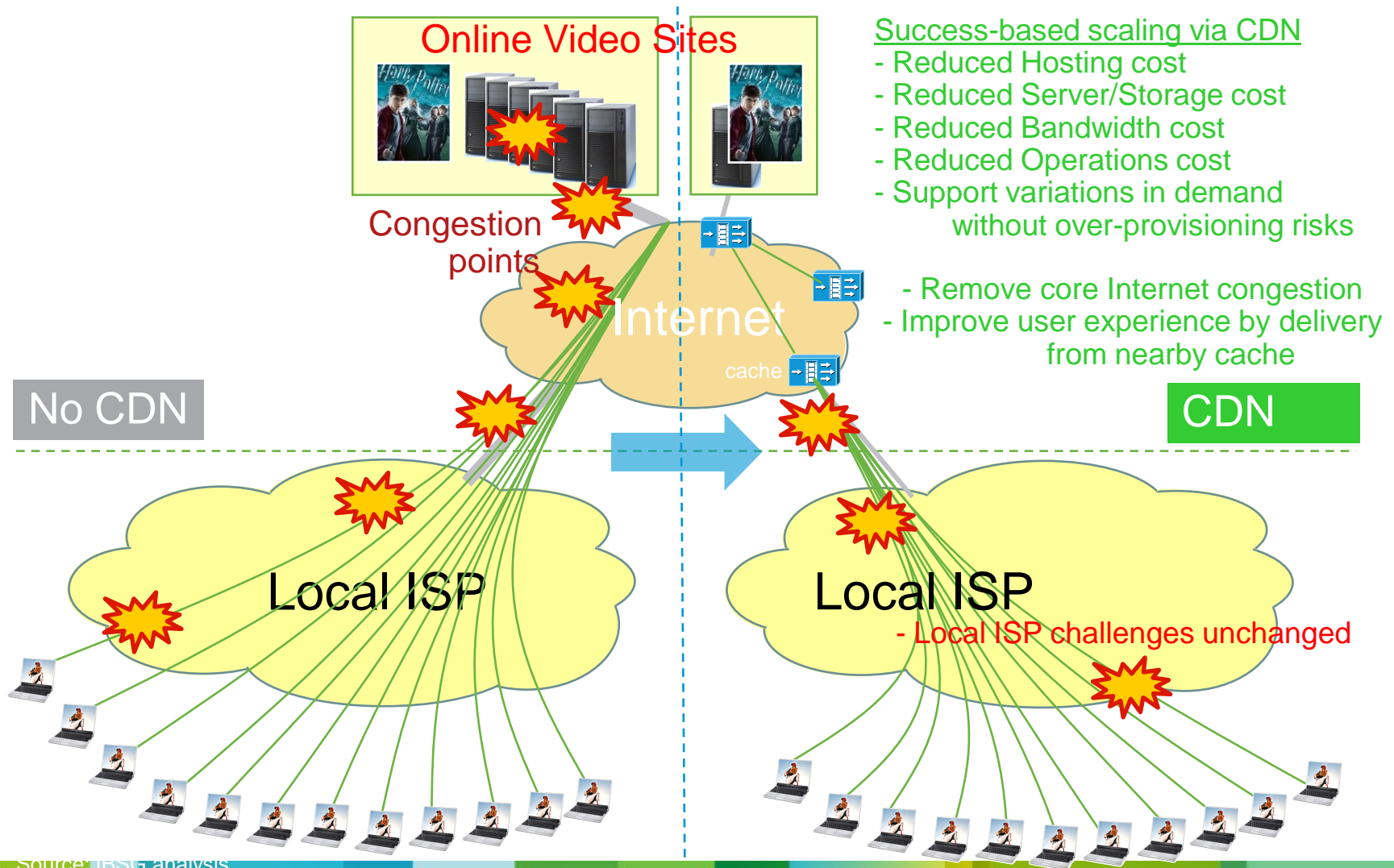


Video CDN market dynamics



CDN Drivers: Enable Content Providers

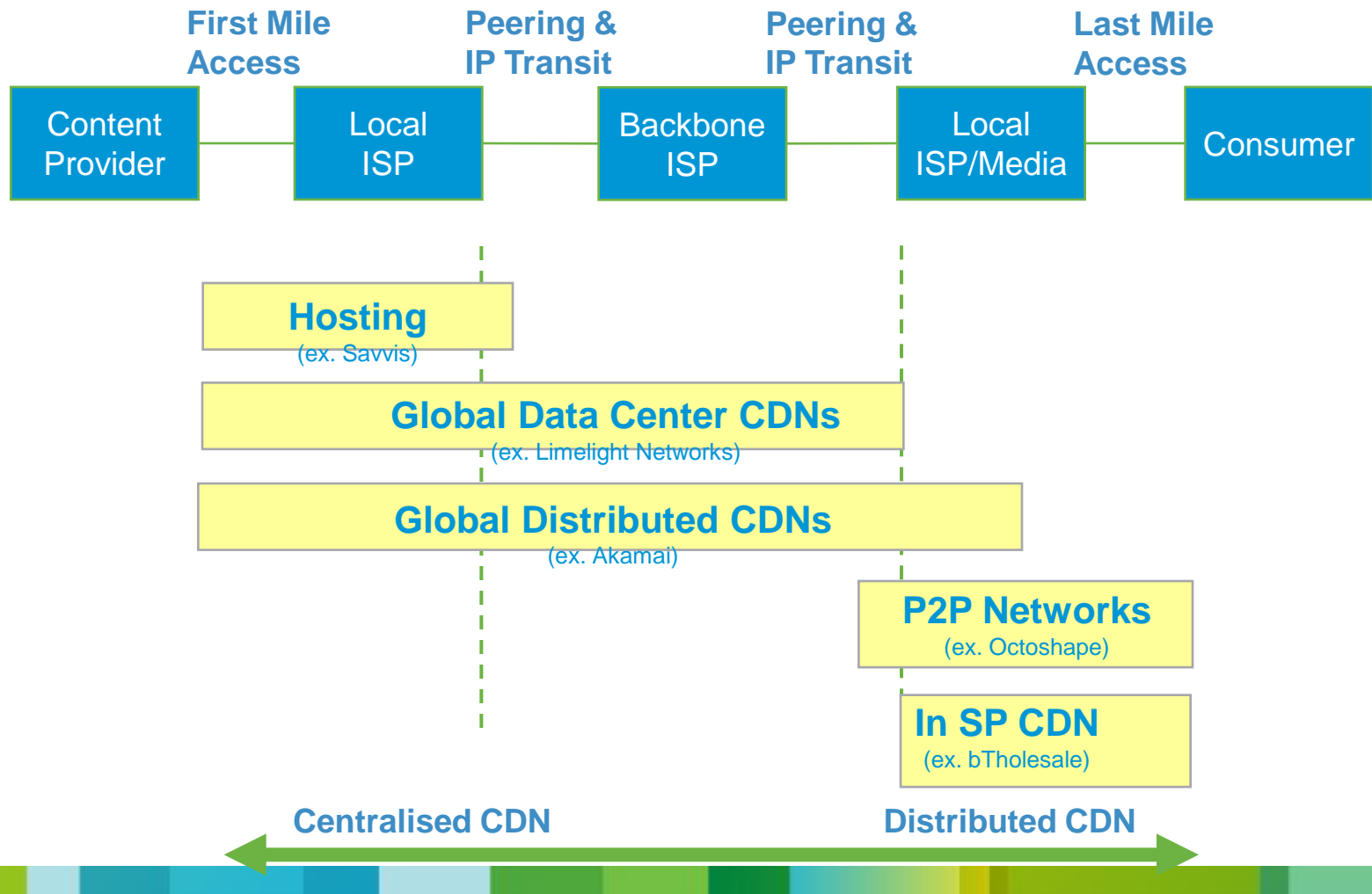
Scale and improve performance



Source: IBSG analysis

Online Video CDN Architectures

Centralised vs Distributed



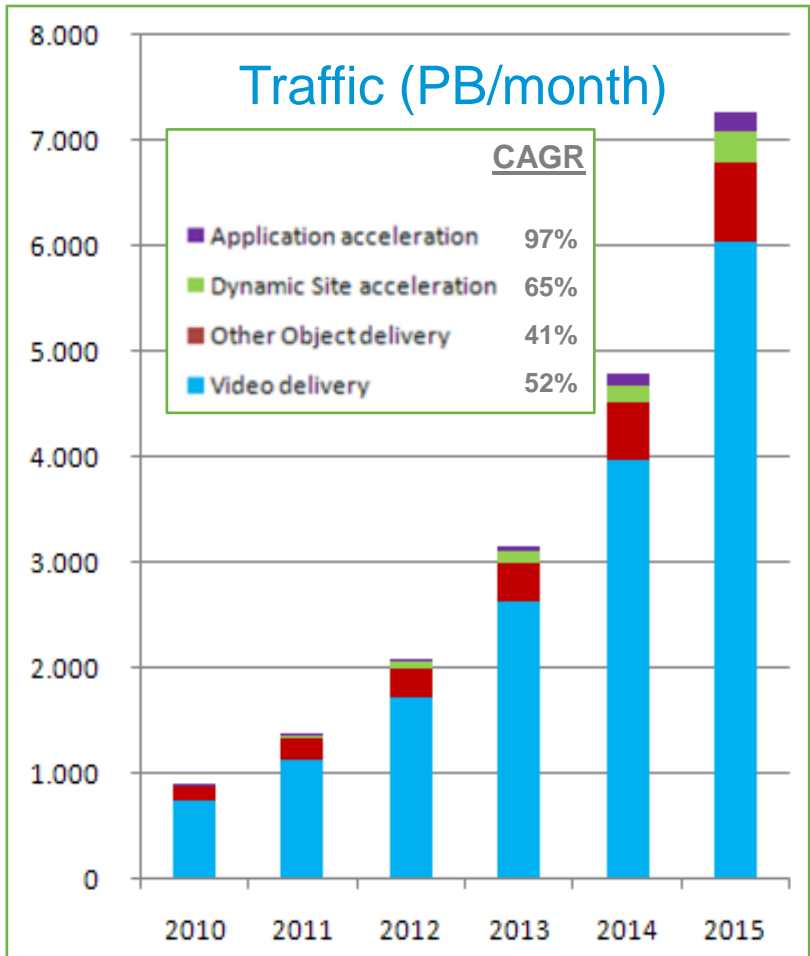
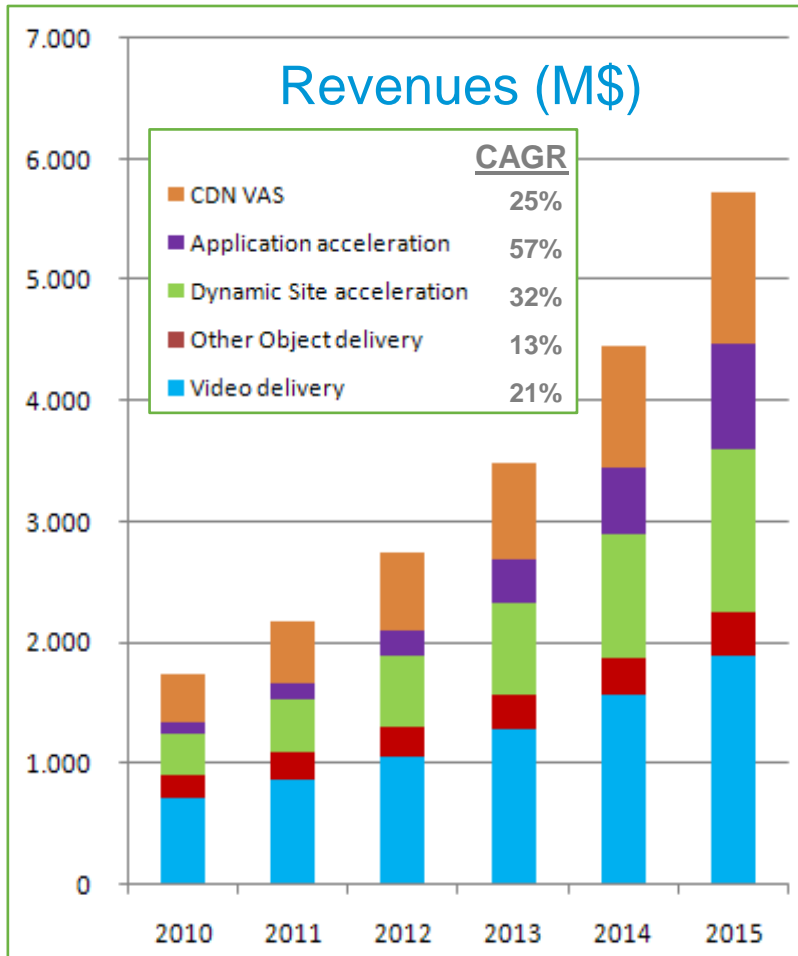
Online Video CDN Services

Main requirements

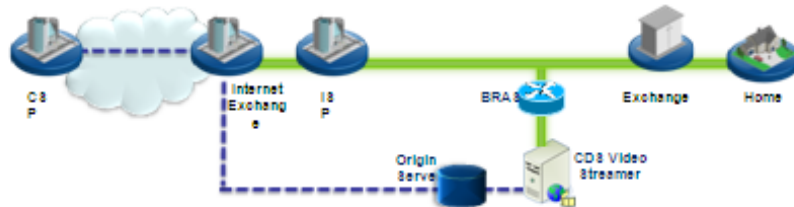
- Price
 - Typically in \$/GB (or in \$/Mbit/sec/month), highly volume dependent, different billing methods
- Geographic Reach – Local versus Global
 - Depends on content provider Geographical constraints
- Scalability (100's Gbit/sec – peak surge traffic)
- Protocols , Formats & Screens
- Content Security & Control (DRM, Geo-localisation)
- Reporting & Accounting
 - Detailed analytics are key for monetisation and capacity planning
- Customer Service & SLA (Quality of end user experience)
- Value Added Services:
 - Encoding, Origin Storage, Transcoding, Geofiltering, Ad insertion, DRM, content management , ...

Global Internet CDN Market Forecasts

Video ~35% of Revenues and ~85% of Traffic



Video delivery revenue growth based on unit price decline of 20%/year
Most CDNs categorise Application and Dynamic Site acceleration as VAS.



Content Connect's unique capabilities

- Routes traffic deep in our network based on proximity, network health & resources
- Integrates with our OSS, DNS systems & bandwidth management systems
- "Virtualises" the service to both CSPs & ISPs

Cisco's solution

- Creating a highly flexible, open architecture, deep deployment product
- Open architecture, rich API catalogue
- Facilitates and enables QoS
- A sustainable wholesaler solution

Current thinking. Subject to change.

BT wholesale

52

CONTENT CONNECT IS FULLY SCALABLE

- Reduces cost risk & improves time to market for operators



- Optimising content traffic over ISPs & MNOs' networks – a strategic decision
- Build, buy or partner options provide a very different set of outcomes

	Build your own	Buy a service	Partner with a MNO
Timing	Low	High	High
Cost	Low	High	High
Resources	Low	High	High
Risk	Low	High	High
Integration	Low	High	High
Assured QoS	Low	High	High
Service roadmap	Low	High	High
Multicast, Ad Insertion	Low	High	High

● High
○ Low

Current thinking. Subject to change.

BT wholesale



	Examples	Requirement for Assured QoS
Paid for programming	<ul style="list-style-type: none"> Catch-up Movies/series Other paid-for content 	High
Free VoD/catch-up	<ul style="list-style-type: none"> Catch-up Movies/series Clips 	Medium
Lower quality streaming	<ul style="list-style-type: none"> Streamed & peer-to-peer music services User-generated video content 	Low

Lead commercial broadcaster:
"Once you begin to charge for content, consumers expect a DVD quality experience"

● High
○ Low

Current thinking. Subject to change.

BT wholesale

CONTENT CONNECT AS A SERVICE



- BT Wholesale has created a rich service management wrap around Cisco's CDS technology
- Enables ISPs to monetise CDN as a service to the CSP
- Content Connect will offer:
 - Service Portal
 - Asset Management
 - Network health
 - Self Service
 - Reporting & analytics
 - Billing
 - Product information



Current thinking. Subject to change.

BT wholesale

On Top of Executives' Minds... When it Comes to CDN

- Should I partner, build, defend or buy to capture my share of the Video CDN business and limit video traffic impact on my bottom line?
- How to enhance Video CDN business proposition to content providers?
- How to federate CDN service provider in a fragmented SP market?
- How to bring value-added video services to market faster?
- How to scale my network and control delivery costs while enabling a cost effective quality service?
- How to enable services on multiple screens, anywhere, anytime?
- How to ensure I securely manage content distribution?
- How to transform my broadband network into a TV platform?



CDN's perspectives for Service Providers

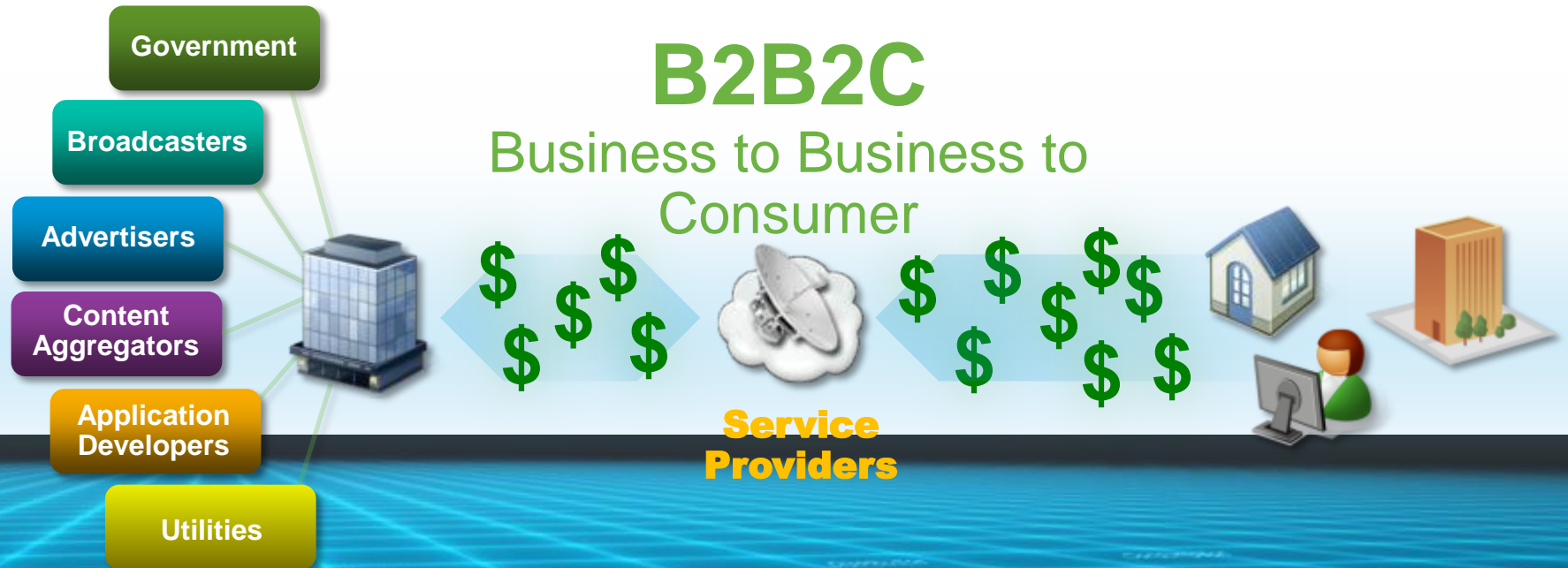


Online TV – Quality of experience matters

1. TV like quality of Service (Availability & Reliability)
 - Limited Frequency & severity of impairments
 - Well synchronized sound
2. Content Quality & Scope
 - Premium Content, live events, exclusivity, VoD catalogue quality etc..
3. Content Definition & Resolution
 - D1, HDTV, Dolby Surround, AAC, etc...
4. OTT Service Usability
 - Easiness & friendliness of service discovery & selection interface
 - foundation of a new TV viewing experience
5. TV like Channel change time
 - Satellite, Cable and DVB-T Benchmark
6. Customer Care & Management:
 - Time & way to solve end user video related problems

Enabling SP to Capitalize on the Two-Sided Market

Differentiated User Experience, Service Velocity and Monetization



SP Platform

Leverage Network and Data Assets



Enabling New Business Models and Services Step by Step Approach

B
2
B

Value Added Services



Guaranteed
Service
Delivery

Ad
Distribution

IP video
service
delivery
platform

Metadata
Aggregation

CRM

Security and
Authenticatio
n



Wholesale Services



Wholesale
CDN
Service

3rd Party
Streaming
Services

Cloud-Based
CDN

CDN
Federation

**Business
Models**

B
2
C

Consumer Services



Online live
Premium
Channels

Internet
Video
to TV

N-Screen
video
service

HD/Network
PVR

On Demand

SP Platform

Leverage Network and Data Assets

Cisco CDN solutions



Cisco Content Delivery System (CDS)

Platform for IP “Virtual Video Infrastructure”



2010 Best Internet TV
Technology/Solution

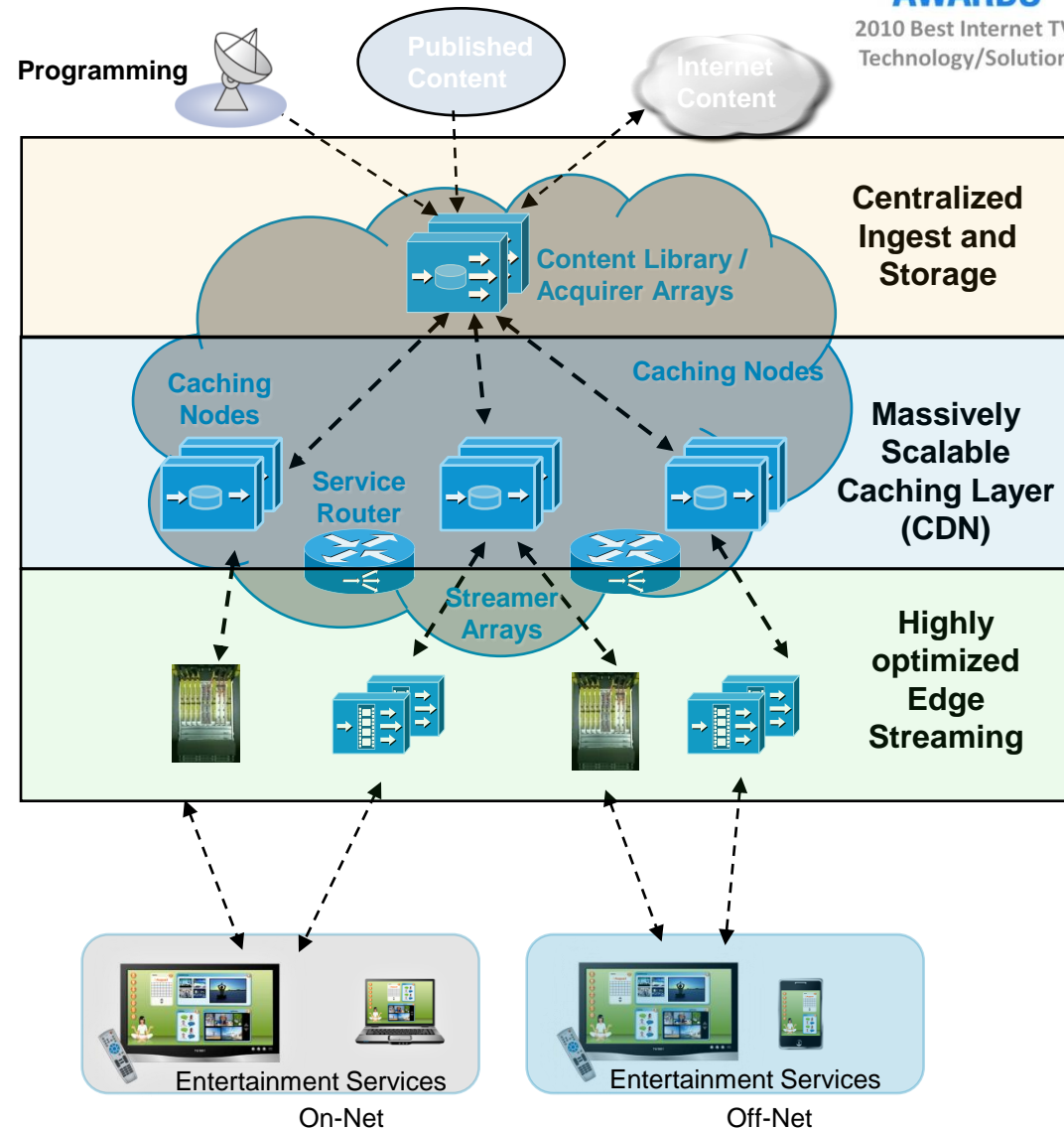
**Acquires Content in Multiple
Formats from Multiple Sources,
Live and On-Demand**

**Independent Scalability of
Content Delivery Functions –
Adapts to Any Network Topology**

**Very Low Latency Content
Propagation for On-Demand and
Real-Time applications**

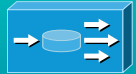
**Guarantees non-stop Service
Availability through Advanced
Resiliency Features**

**Intelligent Service Routing for
Global Network Routing and
Service Extensions**



CDS Content Delivery Network

Video Application Network (VoD Library, Live Encoder, Streaming Clients, EPG, Portal)



Content Streamer



Content Acquirer



Service Router



CDS Manager

IP Network (Core, Aggregation, Access, Wireline, WiFi, 3G, 4G)

Content Streamer

- VoD Streaming
- Live Streaming
- Concurrent Multi-Protocol
- Stream HTTP, RTSP, RTMP
- HTTP Download & PDL
- High Performance
- Detailed Reporting

Content Acquirer

- Ingest to Hierarchical CDN
- VoD Library Ingest
- Live Streams Ingest
- VoD Prepositioning
- Vod Dynamic Cache-Fill
- Live Dynamic Stream Split
- HTTP, FTP, CIFS, RTSP

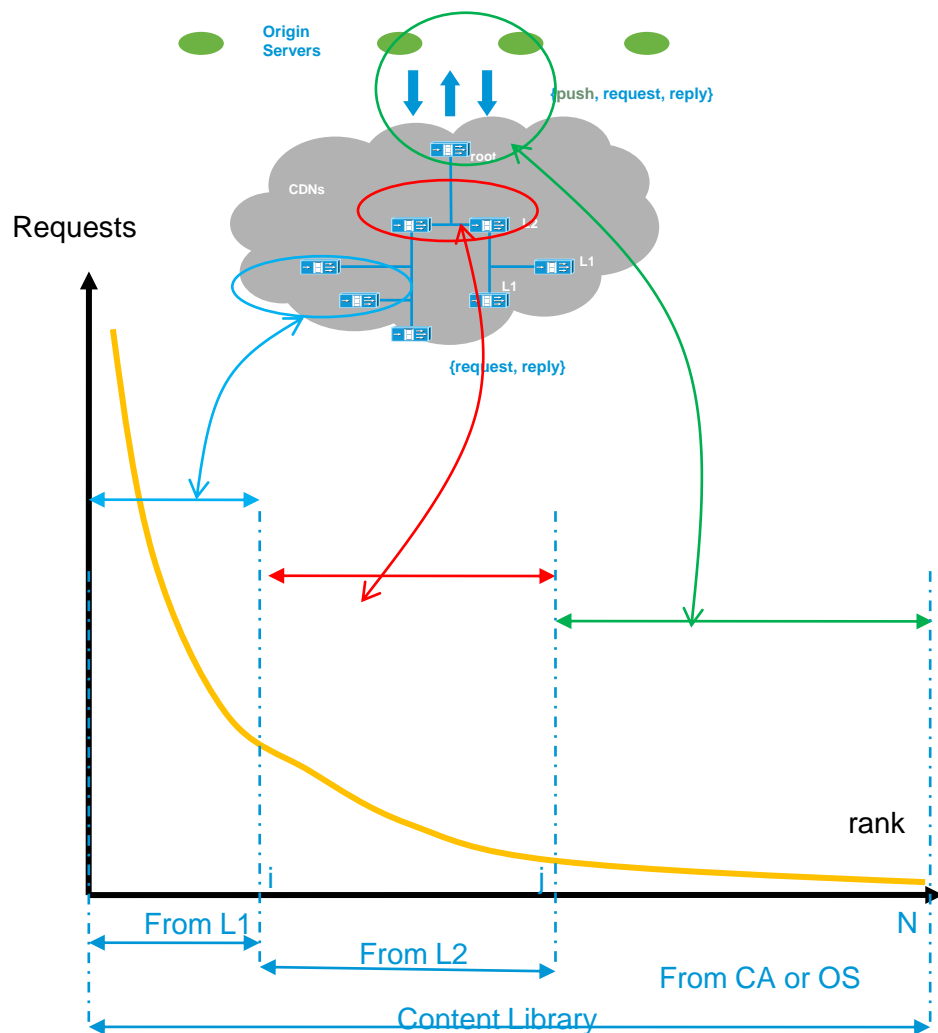
Service Router

- Content Request Routing
- Global Load Balancing
- HTTP, RTMP, RTSP, DNS
- Content and Load Aware
- Subscriber & Network Aware
- Integrates with BGP, OSPF

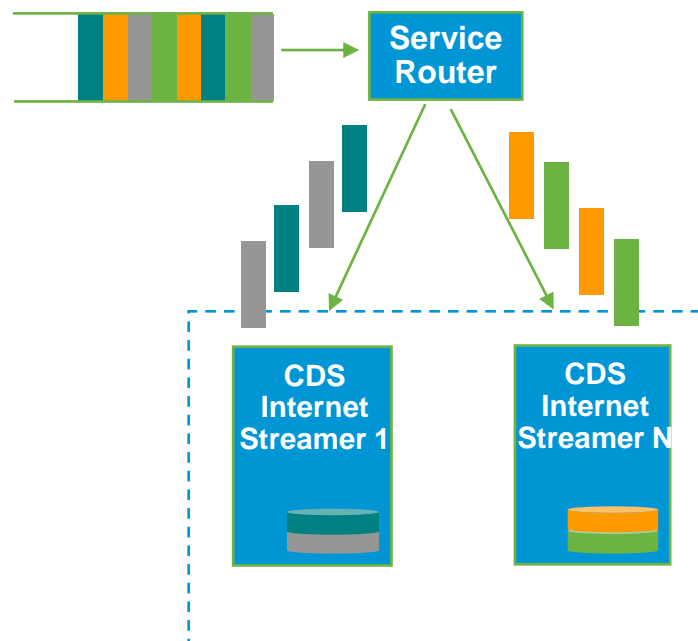
CDS Manager

- Centralized Element Mgmt
- WebGUI and HTTP API's
- VoD Delivery Service Mgt
- Live Delivery Service Mgt
- System Monitoring
- Capacity Monitoring
- AAA Server Integration

Caching and Content Affinity



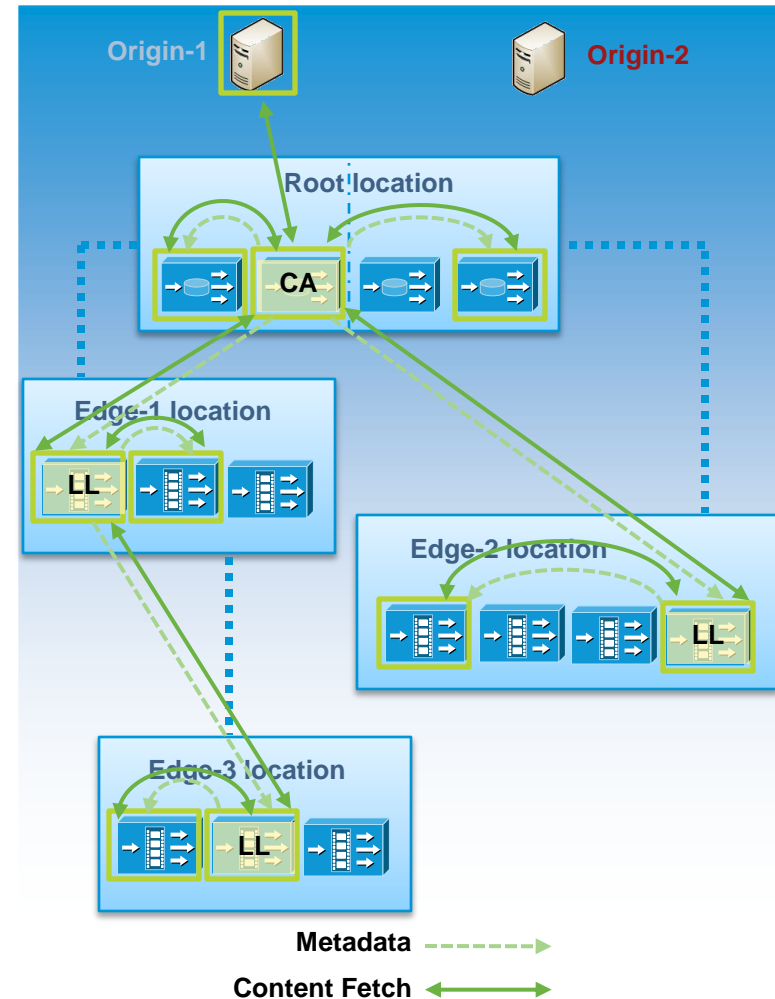
- Achieve the right balance between efficient service of requests and storage
- Affinity based caching allows for “Virtual Caches”



VoD Ingest and Distribution

Pre-Positioning

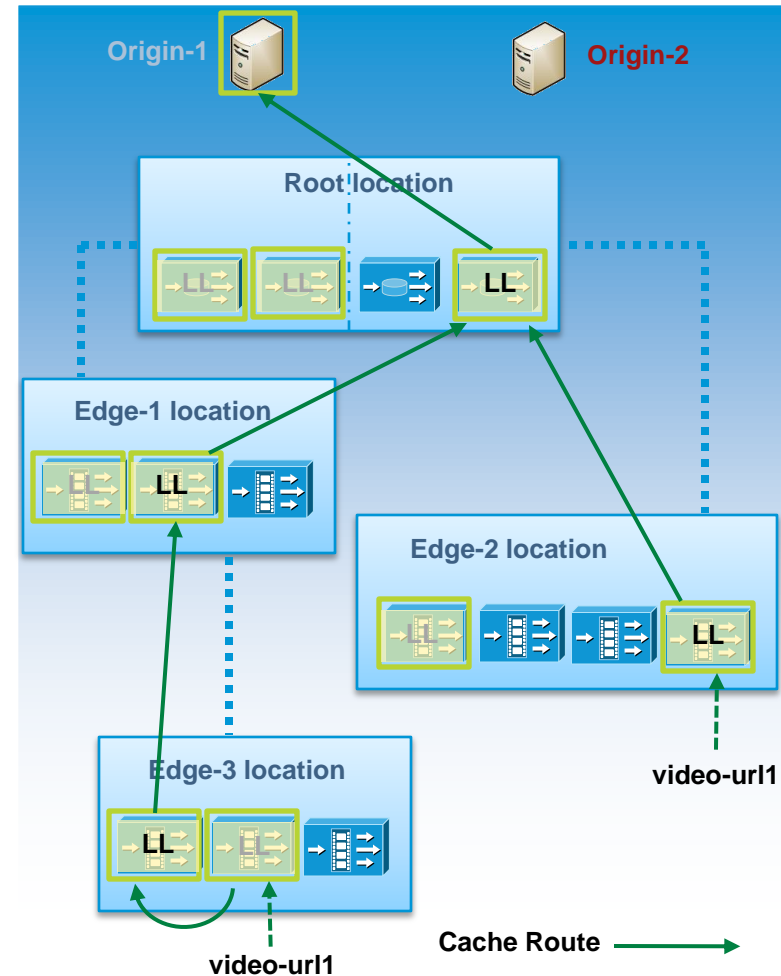
- Ingest via HTTP, HTTPS, FTP, CIFS, RTSP, FTP and Secure Distribution via HTTPS
- CDSM Delivery Service Configures:
 - Origin Server
 - Primary Content Acquirer
 - Streamers within Delivery Service
 - Pre-positioning Policy
- Multi-tenant Origin Servers Supported
- Multi-tiered Store and Forward Distribution
- Location Leader (LL) Ingests into Cluster for Local Replication
- XML Pre-Positioning Rules (API) Support:
 - Parallel Distribution via Intelligent Distribution Trees
 - OS Hot-Sync (Crawl) or Specific Item Enumeration
 - Time of Day Schedule, Bandwidth Limits
 - Distribution Priorities, QoS Markings



VoD Ingest and Distribution

Dynamic Ingest and Caching

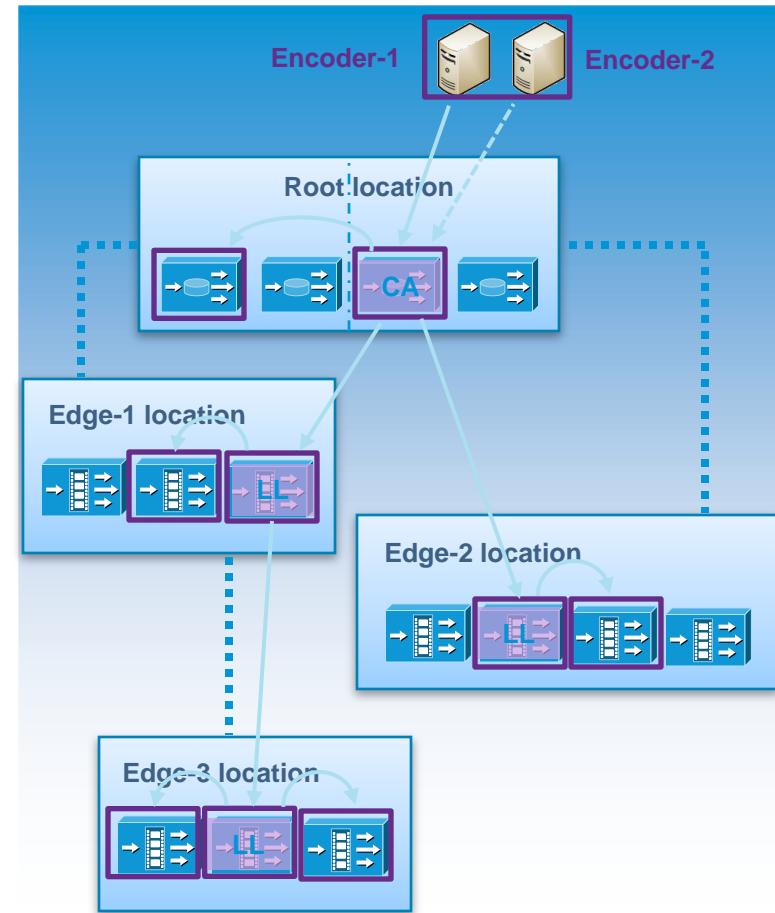
- Ingest Content upon CDN Cache-Miss
- Multi-tiered Popularity Based Caching
- Cache-Fill Routing from Parent Cache based on Content Affinity (URL Hash)



Live Programs

Stream Splitting

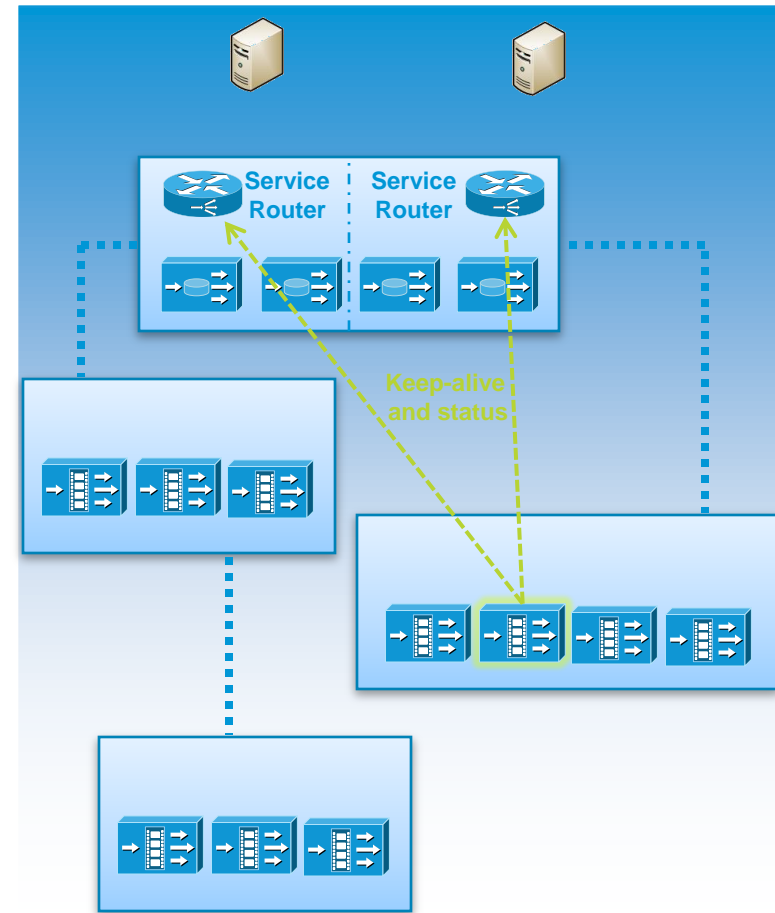
- Specialized Delivery Service for WM and MS Programs
 - Live and Rebroadcast
- Efficient delivery across locations, similar LL mechanism for pre-positioning
- On-demand or primed
- Unicast or Multicast delivery
- Play Forever or Scheduled Program APIs



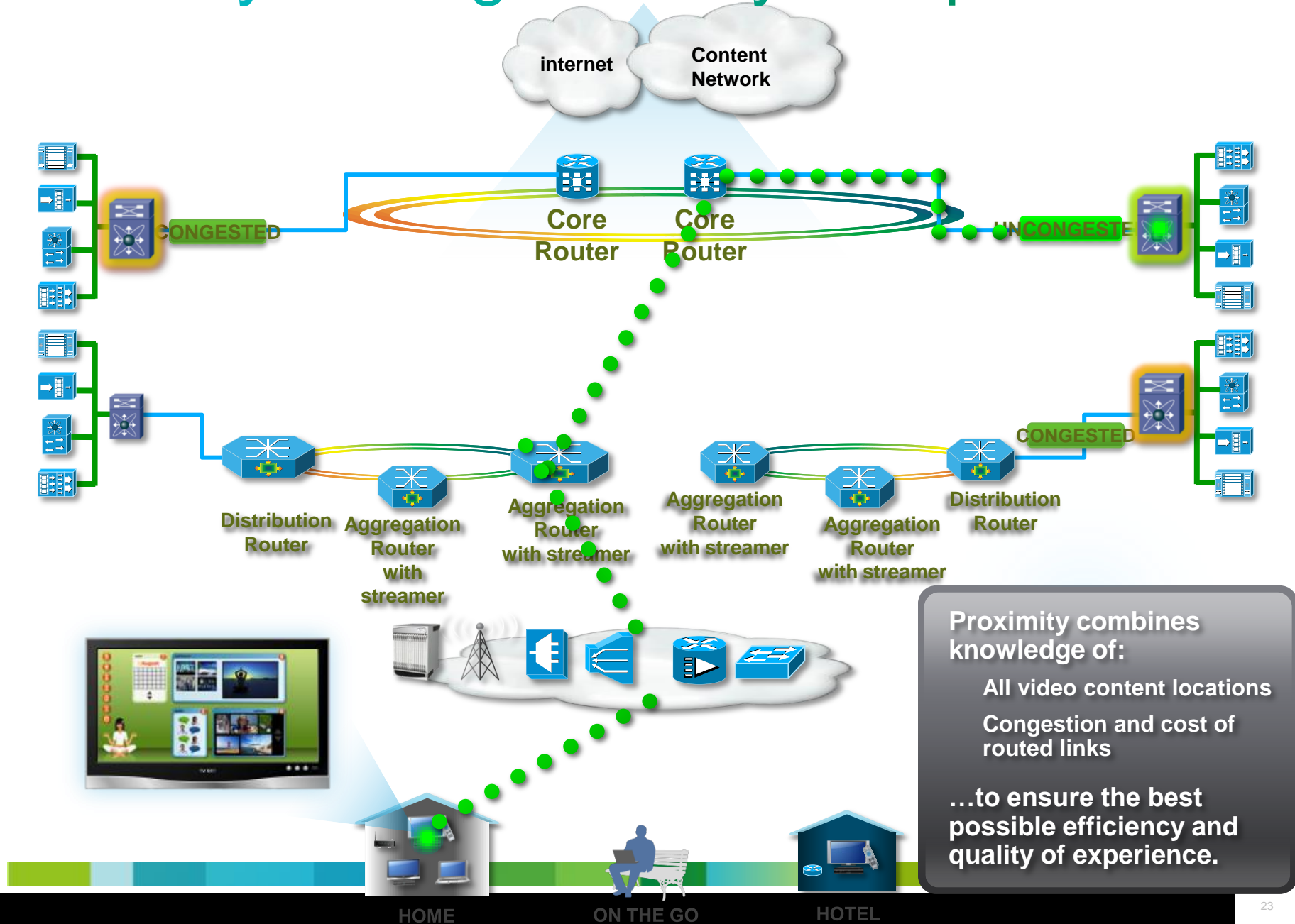
Service Routing

SR Functions

- Directs clients to most appropriate streaming resource
 - Stateless HTTP, RTSP, RTMP Load-balancing and Redirection
- Using:
 - Client IP address and/or location
 - Requested Content
 - Availability and Performance Information from Streamers
 - Streamer
- Streamer Keep-alive
 - Configurable/2-second default
 - Utilizations and thresholds – network, engine, memory, etc.

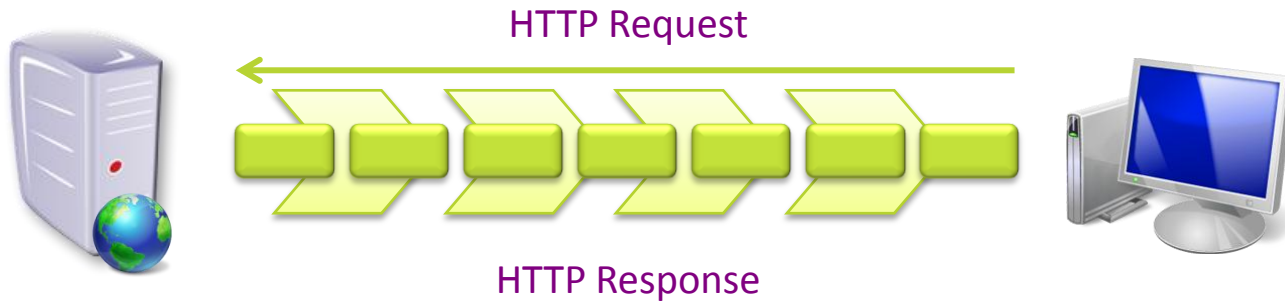


Proximity Routing & Quality of Experience

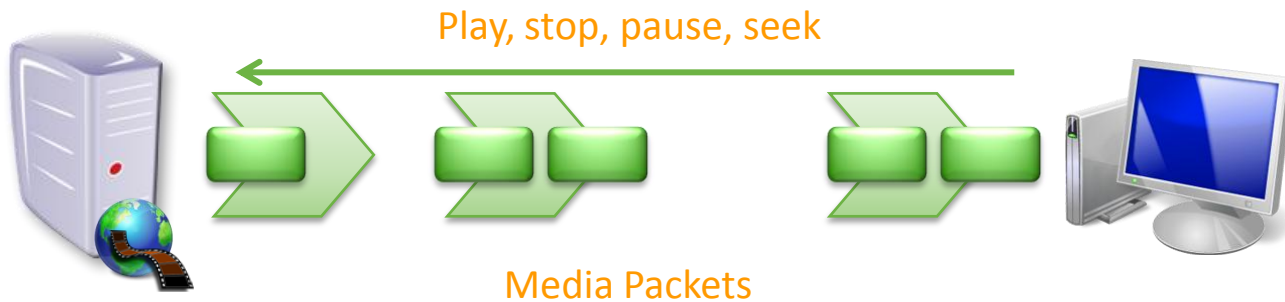


Adaptive Streaming

Progressive Download vs. Streaming



Progressive Download



Streaming

Adaptive Bit Rate / Adaptive Streaming

Features

- **A Hybrid of Progressive Download and Streaming**

Imitates streaming via short progressive downloads

Clients download progressively in small chunks so bandwidth is not wasted

Clients stream so we can monitor consumption and track them

- **Use of HTTP**

Provides easy NAT traversal

Leverages existing HTTP caching infrastructure (Cheaper CDN costs)

- **Adaptation to Dynamic Conditions and Device Capabilities**

Adapts to dynamic Internet conditions and home-network contentions

Adapts to display resolution, CPU and memory resources

- **Improved Quality of Experience**

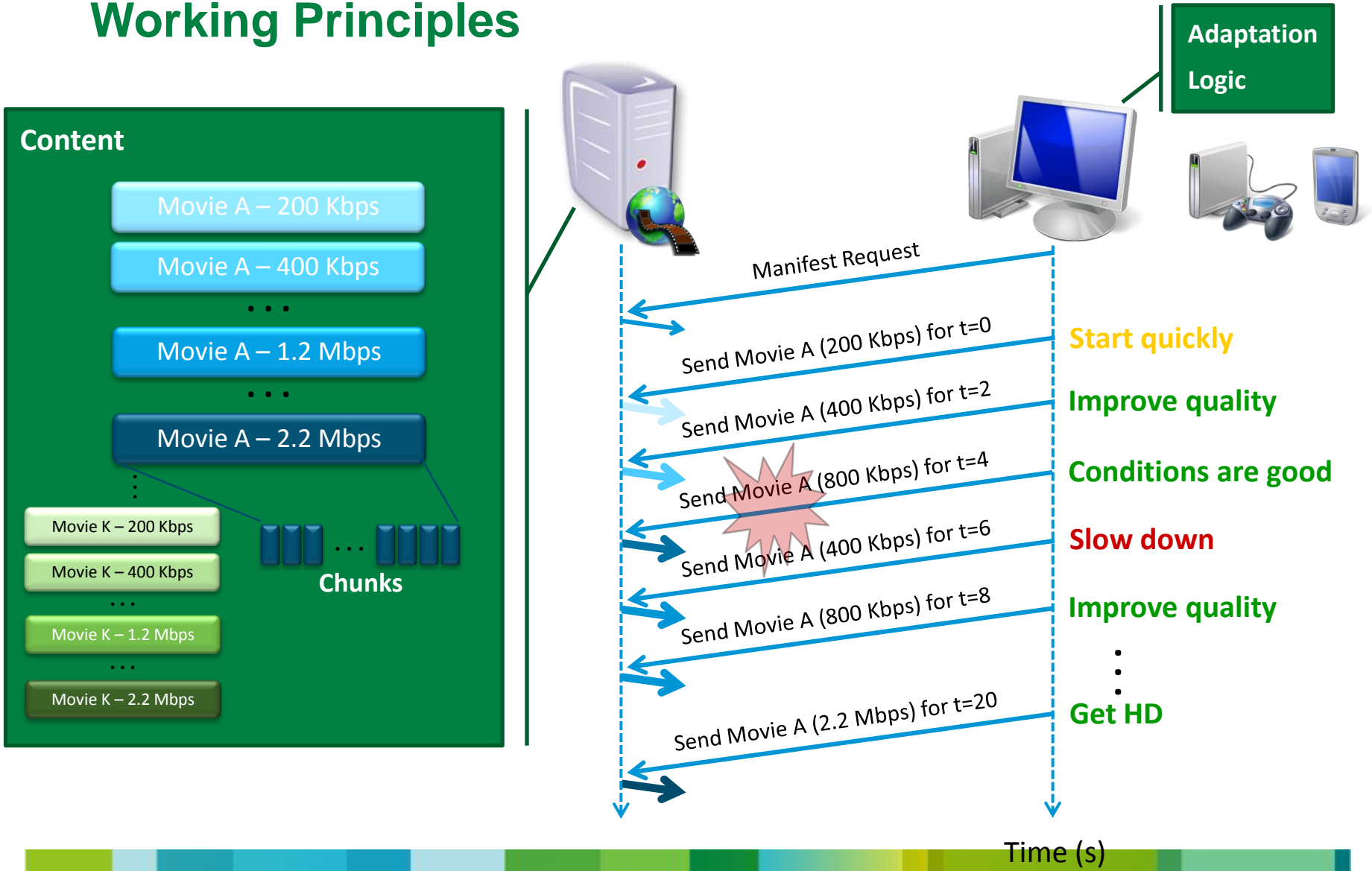
Enables faster start-up, seeking and quicker buffer fills

Reduces skips, freezes and stutters



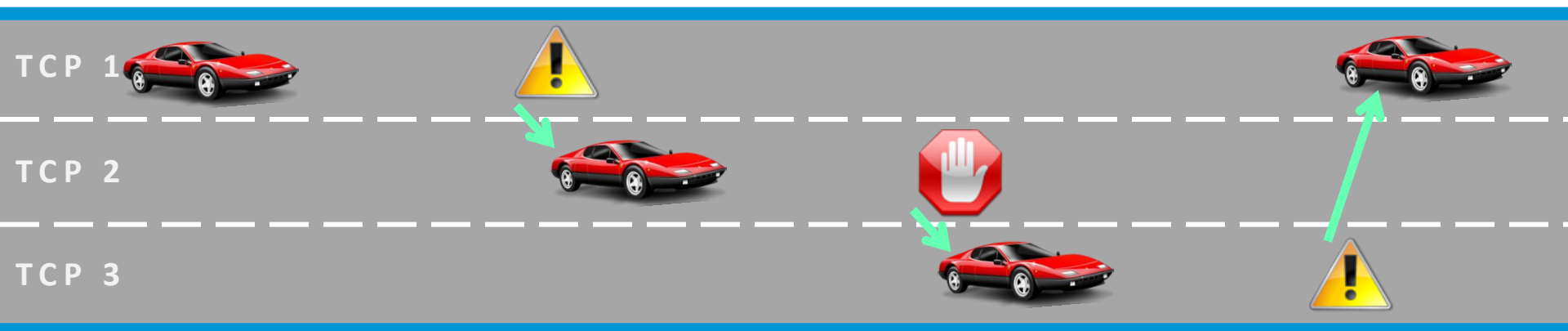
ABR/ Adaptive Streaming

Working Principles



ABR/ Adaptive Streaming with Multiple TCP Connections

Similar to Driving on a Multi-Lane Highway



Using multiple concurrent TCP connections helps mitigate the HOL blocking and allows to fetch multiple (sub-)fragments in parallel

HOL : Head-of-line

Adaptive Bit Rate Streaming and CDN Considerations

- **Small Object Cache Throughput Optimizations**

- Small objects written to memory, delayed write to disk

- Large objects continue to be cached on disk

- SSD support and optimizations

- **Live ABR and Client Request Optimizations**

- Request Bundling

- Range Request Caching

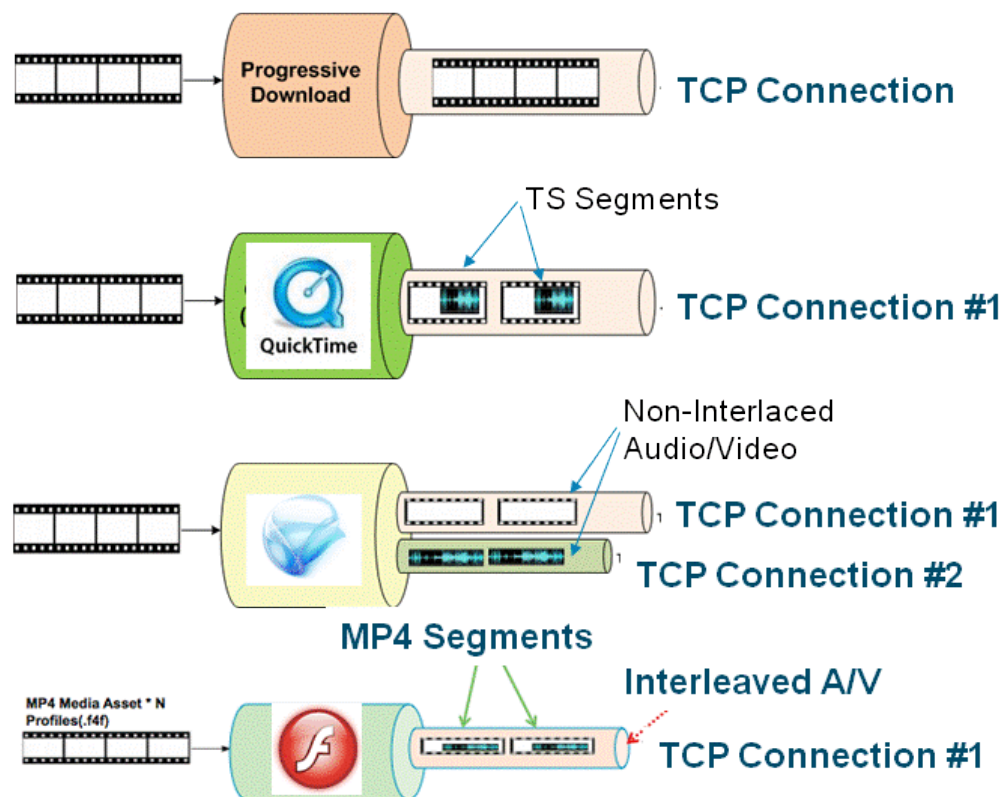
- Client/Streamer Affinity (Content Affinity)

- Application Security Support

- **HTTP Protocol Tuning**

- (Client) Keep-alive Headers

- Cache control Headers

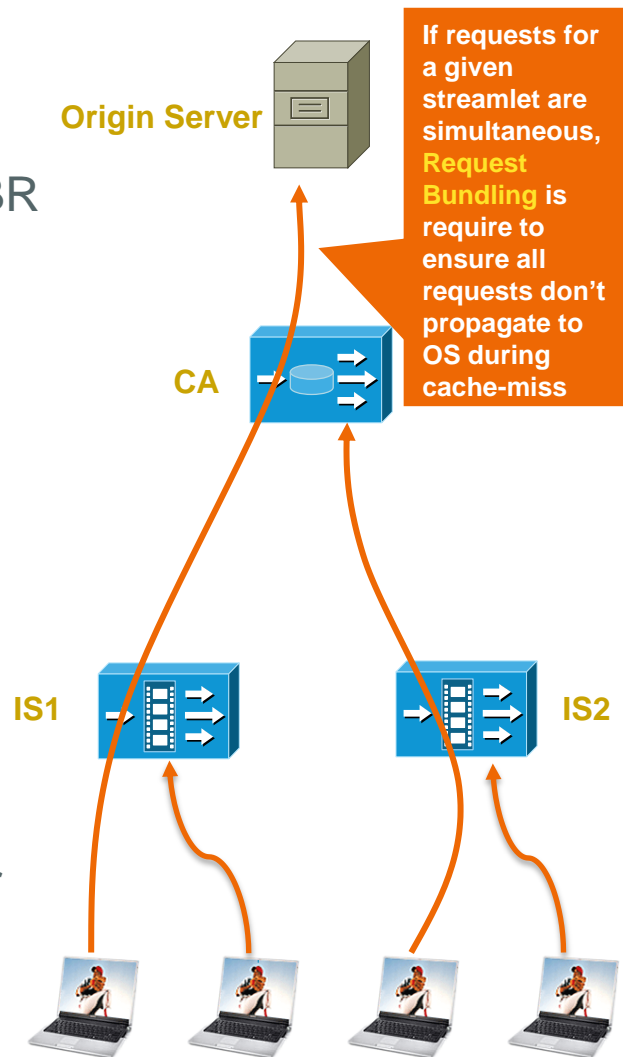


ABR Performance Optimizations with CDS

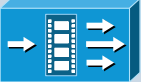

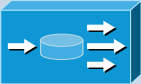

- Optimized TCP connection handling
Scaling to support the *large # of connections* for ABR
- Optimized HTTP transaction handling
Scaling to support the *high transaction rate* of ABR
- Optimized Caching
Intelligent cache fill and data source selection to provide *fastest possible response time*
- Request Bundling
For live streaming, on cache-miss aggregates multiple cache-fill requests for same content into a single request from next cache-tier or Origin Server



QuickTime



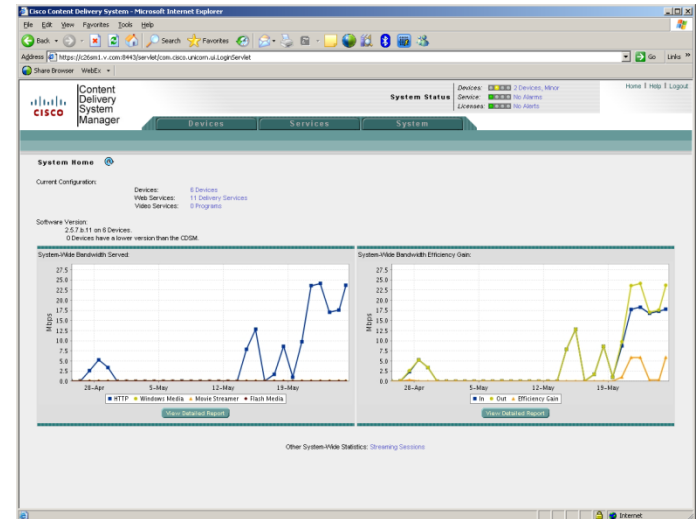
Resiliency and Failover

Node	Recovery Mechanism
Internet Streamer 	Keep-Alive heartbeat monitored by SRs. SR will stop forwarding new requests to down node. If LL, new LL election.
Service Router 	DNS Servers detects non-responsive SR. Other SR(s) can respond and provide SR functions.
Content Acquirer 	Pre-Positioning: Peer(s) periodically check health, take over per configuration. Dynamic Cache: new cache route calculated.
CDS Manager 	Primary/Standby, automatic synchronization. Primary failure, continued system operation Operation controlled failover to restore management

CDS Manager

Continuous non-stop operations center

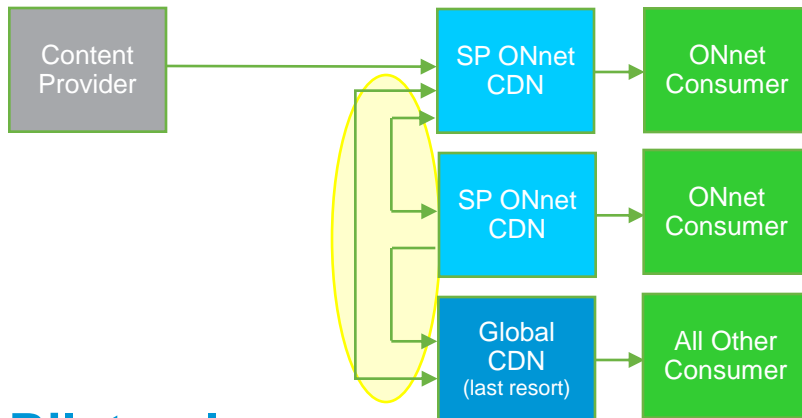
- Browser-based UI for CDN operations
- Implement Locations and Levels
- Configure and manage all Streamers, SRs, and CAs
Device Groups
- Configure and manage Delivery Services and programs
- Statistics and Reports
- Alarms
- Managing Content
- Software Management
- User Management



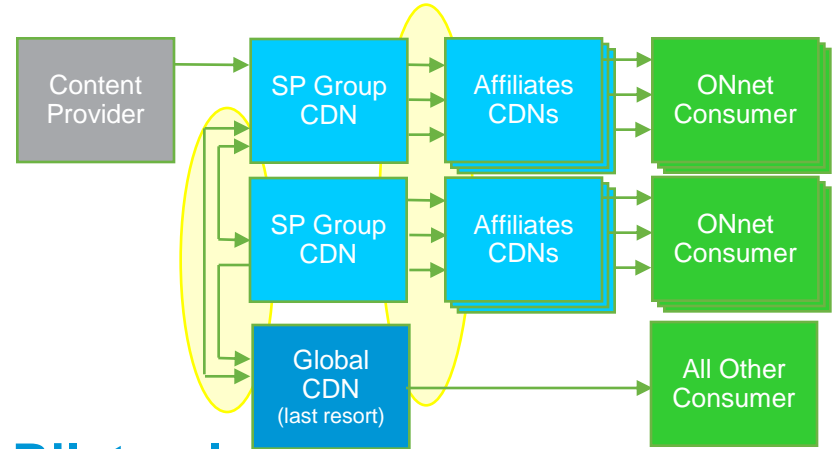
The screenshot shows the 'Devices' page of the Cisco Content Delivery System Manager. It displays a table of system components with columns for Device Name, Type, IP Address, Status, Location, and Software Version. The table lists several Service Engines and one Service Router, all of which are online.

Device Name	Type	IP Address	Status	Location	Software Version
c3s01	Service Engine	111.1.9.26	Online	root	2.5.7a.11
c3s02	Service Engine	111.1.100.26	Online	root	2.5.7a.11
c3s03	Service Engine	111.1.1.11	Online	edge	2.5.7a.11
c3s04	Service Engine	111.1.1.12	Online	edge	2.5.7a.11
c3s05	Content Delivery System Manager (Primary)	111.0.210.7	Online		2.5.7a.11
c3s06	Service Router	111.0.210.8	Online	root	2.5.7a.11

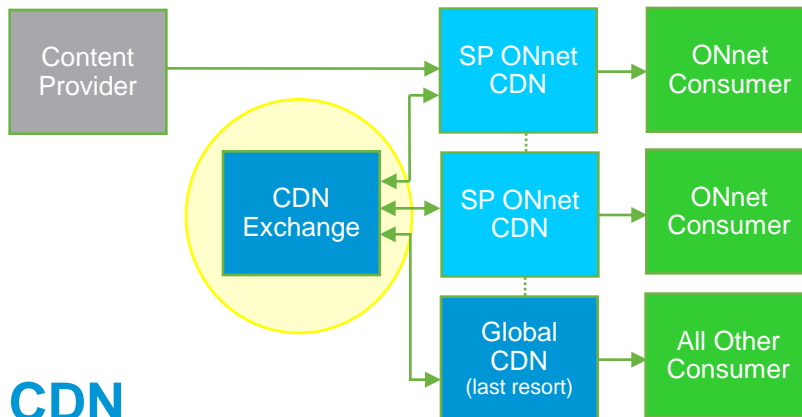
CDN Federation models



Bilateral Agreements

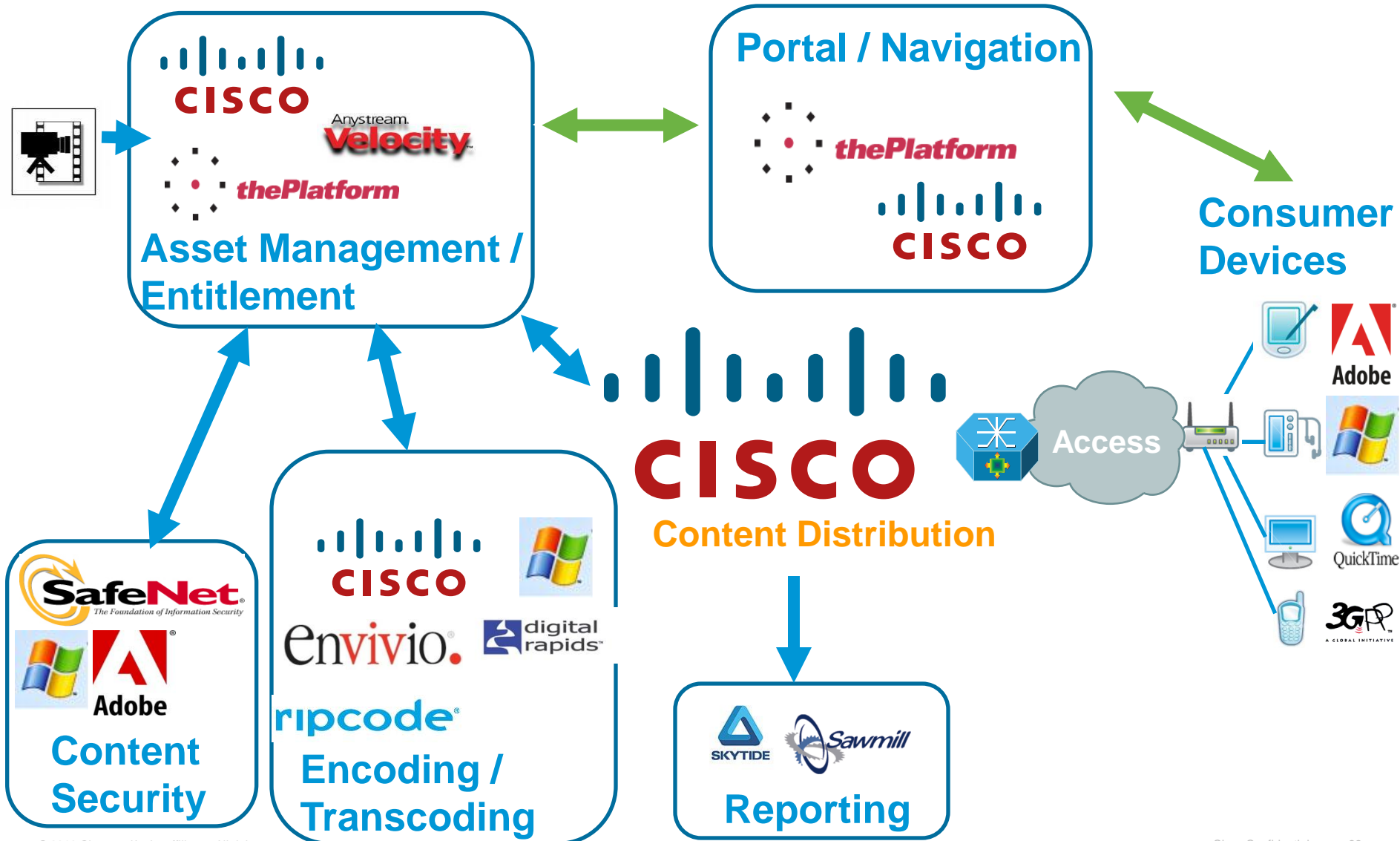


Bilateral, Hierarchical Agreements



CDN Exchange

Cisco CDS Open Ecosystem



Summary



Key Take Aways

- With growing online video quality demand fueled by new connected screens and user experience and quality, content providers are increasingly looking at regional video CDN providers
- Key considerations when designing/building a CDN.
 - There is increasing value in an SP' s building their own CDNs – Public/private CDNs are not enough – tying into the infrastructure
 - Cooperation with CPs and SPs
 - CDN success is about a foundational end-to-end network-based content enabled, flexible, scalable and open CDN architecture that can sustain quality of experience and service differentiation
- Cisco CDS Deployed by 4 of the top 5 SPs in Europe, including BT & TI
- Cisco CDS provides industry-tested and recognized CDN solutions foundational to Cisco Videoscape

Thank you.

